

# Sai Amogha M R Sales Manager/Interior Designer

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Dublin 18, Ireland

In my dynamic 5-year career, I've cultivated expertise as both a Sales Manager and Interior Designer. This dual role allowed me to seamlessly blend sales acumen with creative design principles, consistently providing exceptional value to clients. My proactive problem-solving approach and unwavering dedication to skill development have been pivotal in achieving success in both capacities. Whether leading, mentoring, or collaborating within a team, I consistently strive for excellence. My commitment to continuous learning is a vital asset that empowers me to deliver top-tier performance in every endeavor

# Experience

## Sales Manager/Interior Designer, Livspace, Banglore, India

2019 - 2023

- Promoted as a Sales manager from Senior Interior designer during August 2021
- Headed and trained a team of 9 designer's during their pitch presentations and prepared quotations.
- Provided design expertise and guidance to clients to create functional and aesthetically pleasing homes.
- Monitored site measurements, disciplined site visits, working drawings, 3D rendered views, material selections, installations and deep cleaning process.
- Manage client relationships and ensure a seamless communication and collaboration throughout the design process, addressing any concerns or issues that may arise.
- Administered the operations and vendors team respectively to optimize project execution and delivery, ensured efficient use of resources and timely completion of projects.
- On-boarded, managed and designed over 42 private residential projects including esteem high-value projects with successful handovers.

### Senior Interior Designer, Aaren Intpro, Banglore, India

2018-2019

- Successfully rendered designs for more than 28 premium private homes.
- · Acquired knowledge about luxury products, brands and their offerings.
- Expertise in designing kitchens, bedrooms and bathrooms.
- Gained experience in software learning- Domus3D, AutoCad and 3D renders.
- Managed cordial relationships with high-profile clients and provided exceptional customer service to ensure client satisfaction for regular business.

#### Interior Designer, Studio 772, Banglore, India

2017-2018

- Handled and designed kitchens and wardrobes for more than 18 projects and provided expert advice in creating functional and efficient kitchen and wardrobe designs, optimizing space utilization and storage solutions for clients.
- Product knowledge, providing working drawings and showroom assistance were the key learnings.
- $\bullet\,$  Assisted clients and provided them with product knowledge and product demo.
- Worked together with clients to understand their specific design preferences and requirements to develop customized interior design according to their needs.

#### Education

Skills

Diploma in Interior design | JD Institute of Interior Designing Banglore, India

2016-2017

Bachelor in Travel & Tourism | Mount Carmel College Banglore, India

2013-2016

### • AutoCad

- · Google Sketcup
- Domus 3D
- I Render
- Microsoft Excel, Power point & Word

- Leadership & Communication
- People Management
- Creative & Critical skills
- Continuous Design Improvement
- · Design & Scale